



Career Opportunity with Kinetico Canada Incorporated

Outside Residential Sales Professional / Water Specialist – Calgary Alberta

Kinetico Canada believes in treating employees with respect. They play a vital role in enabling our innovation, growth and success. We endeavour to provide them with the opportunity to grow in a motivating environment. Kinetico Canada, an industry leader in water treatment for over 45 years, is looking for outgoing sales professionals who are driven to succeed as we continue to grow. The chosen Sales Professionals will play a key role in increasing revenue through lead generation and direct sales support to our valuable customers.

As a Kinetico Outside Residential Sales Professional/ Water Specialist, you will enjoy:

- Compensation: base salary + car allowance + commission with an uncapped earning potential
- Competitive benefits package
- Immediate sales leads
- Immediate access to lead generation in one of Canada's largest retailers with AAA visibility
- Comprehensive Kinetico sales and product training
- Full service and support team
- National and local sales incentives

As a successful Outside Residential Sales Professional / Water Specialist your responsibilities will be:

- Provide outstanding customer service in a friendly and courteous manner
- Assess customer needs and provide expert advice
- Demonstrate features and benefits of the product
- Solve customer water issues with high quality Kinetico solutions
- **Demonstrate ability to successful self-generate sales leads and manage leads provided**
- **Maintain sales reports measuring closing rates**
- Meet or exceed sales targets

We seek candidates with the following qualifications:

- Proven track record of achievement in sales
- Strong presentation and communication skills
- Team player with enthusiasm and a desire to succeed
- Possess a hunting and positive winning attitude with a strong work ethic
- Self motivated, driven, and possess high energy to effectively manage own work day
- Persistent and determined mindset
- Computer proficiency (Word, Excel, PowerPoint)
- Ability to work evenings and weekends
- Ability to provide own reliable transportation and maintain valid driver's license

If you have proven sales success and are customer focused we encourage you to join our team. Send your resumes to contactus@kinetico.ca

We thank all applicants in advance and only selected applicants will be contacted.