



Career Opportunity with Kinetico Canada

Field Sales Professional / Water Specialist – GTA Ontario

Kinetico Canada believes in treating employees with respect. They play a vital role in enabling our innovation, growth and success. We endeavour to provide them with the opportunity to grow in a motivating environment. Kinetico Canada, an industry leader in water treatment for over 45 years, is looking for outgoing sales professionals who are driven to succeed as we continue to grow. The chosen Field Sales Professionals will play a key role in increasing revenue through lead generation and direct sales support to our valuable customers.

As a Kinetico Field Sales Representative / Water Specialist, you will enjoy:

- Competitive wages with an uncapped earning potential
- Competitive benefits package
- Immediate sales leads
- Immediate access to lead generation in a space with AAA visibility
- Extraordinary Kinetico sales and product training
- Full service and support team
- National and local sales incentives

As a successful Field Sales Professional / Water Specialist your responsibilities will be:

- Provide outstanding customer service in a friendly and courteous manner
- Assess customer needs and provide expert advice
- Demonstrate features and benefits of the product
- Solve customer water issues with high quality Kinetico solutions
- **Demonstrate ability to successful self-generate sales leads and manage leads provided**
- **Maintain sales reports measuring closing rates**
- Meet or exceed sales targets

We seek candidates with the following qualifications:

- Excellent communication skills with a strong sense of customer service
- Proven sales experience
- Enthusiasm with a desire to succeed
- Excellent team player
- Positive attitude and strong work ethic
- Self motivated, driven, and possess high energy to effectively manage own work day
- Persistent and determined mindset
- Ability to work evenings and weekends
- Ability to provide own reliable transportation and maintain valid driver's license

If you have proven sales success and are customer focused we encourage you to join our team. Send your resumes to contactus@kinetico.ca

We thank all applicants in advance and only selected applicants will be contacted.